

# ONTARIO COMMUNITY SUPPORT ASSOCIATION

2020 Membership Package





#### DEAR OCSA MEMBER,

Thank you for renewing as a Full OCSA Member for the 2020-2021 year. Your membership is a key investment in the sector; by renewing, you are helping us continue our advocacy work in representing the voice of home and community care. With OCSA, you're part of a network of <a href="https://hundreds.orgother.not-for-profits">hundreds of other not-for-profits</a> with similar concerns and questions - our numbers are our strength!

We know that in these unprecedented times, you need more support than ever to continue to deliver much-needed services to your clients and your community. For months, home and community care workers have been on the frontlines, tirelessly providing invaluable services to our most vulnerable. To help our system effectively deal with flattening the COVID-19 curve, OCSA has been working with the province on a number of tables and initiatives to support our members and prioritize stabilization and recovery efforts:

- OCSA recently launched a consultation process with over 400 individuals from our member agencies to help develop recommendations to the Ministry of Health. These recommendations will serve to inform the ministry of the unique needs of our sector, as we move to safely reopen following COVID-19. This consultation led to our summary report which outlines 14 recommendations and helped shape Ontario Health's CSS reopening guidance document.
- Since April 2020, we've been leading the Ontario Community Support Program, an \$11 million program to support Meals on Wheels and other community support agencies by funding capacity enhancement to deliver meals, groceries and prescriptions and to purchase PPE for service delivery. At the start of the project, we were successful in securing additional funding to support people with physical disabilities. The project has helped over 29,000 low-income seniors and people with disabilities receive nearly 230,000 deliveries of meals, food hampers and essentials.
- OCSA was successful in our advocacy around the temporary pandemic pay allocation to include personal support workers and attendants.
- We have worked closely with government over the last several months on the Home and Community Care Covid-19 Table. We were able to flag issues impacting home care and CSS, such as the need for pandemic pay, PPE and other resources. We emphasized how home was the safest place to be and the need to better leverage the community sector.



Thanks to your renewal, we can continue our fierce advocacy work, enhance our expert training division and deliver even more member savings to help strengthen your voice for the future of home and community support services. Here's how we're helping you reach your goals:

- Advocating for <u>strong regulations</u> that will unlock the potential
  of the not-for-profit home and community care sector following
  the passing of Bill 175. OCSA will continue to strongly push for
  the protection of the delivery of community support services by
  not-for-profit organizations. OCSA firmly believes in the added
  value that not-for-profits bring to the health system. These
  include community governance, volunteer engagement and the
  reinvestment of surpluses into high quality services.
- Delivering expert, affordable training through <u>Capacity Builders</u>.
   Last year, we helped over 4,000 PSWs across the province enhance their knowledge and skills in client support. This Fall, we'll be launching Capacity Builders' Virtual Classroom watch our site for more details!
- Offering you affordable group discounts from our Preferred Partners like OASSIS Employee Benefit Plans; home, auto and travel insurance through Johnson Insurance; and discounted rates and free shipping on office supplies through Office Central. We've included additional offerings from our Corporate Members; companies and nonprofits who have an interest in supporting our sector. Many of our Corporate Members are direct suppliers to our Full Members so be sure to check out their flyers.

As you know, OCSA staff have been working remotely to help flatten the curve, so we hope that you enjoy your membership package in this digital format. Please share the savings in this digital package with your staff. Your electronic membership badge, with instructions on how to post to your own website, is found on the right hand side of this page.

Thank you again for continuing to support OCSA as we work towards building a strong and thriving home and community support sector.

Sincerely,

Deborah Simon, CEO

Ontario Community Support Association

Add Your OCSA Full Member Badge to Your Website



#### Option 1 - Embed Code

Insert this code where you want the badge to appear:

<a target="\_blank" href="https://www.ocsa. on.ca/membership">

<img src="https://irp-cdn.multiscreensite.
com/9100a73e/dms3rep/multi/ocsa-members-badge\_full.svg" width="150px"></a>

#### Option 2 - Manual

Use this link to download the members badge image:

https://irp-cdn.multiscreensite.com/9100a73e/dms3rep/multi/ocsa-members-badge\_full.svg

Terms of use: Once downloaded, you are free to add this image to your website as long as it links to: https://www.ocsa.on.ca/membership



#### Preferred Partner and Corporate Member Savings

select name to view flyer

OASSIS Employee Benefit Plans

Johnson Insurance

Office Central

Goodlife Fitness

Caredove

AlayaCare

Goldcare

CommForms

George Brown College

Ted Rogers School - Ryerson University

People Minded Business

Bosse medica inc.

**EPL Staffing Solutions** 



#### OASSIS Turns 30 - Long Term Clients Share Their Stories!

OASSIS went into business in 1990 and has been providing group benefits exclusively to Not-for-Profits ever since. Many companies have been with us from the start and continue to value the care and service OASSIS provides. Go to oassisplan.com to read their stories!

Why is **OASSIS** different than other Group Benefit Providers?

- We are the **Plan Administrator** for hundreds of Not-for-Profits
- We handle your **due diligence** and deal with the insurance companies for you
- We are not a broker, our focus is **service** not profits
- We pool our member organizations to spread risk resulting in stable rates year to year
- We are **Not-for-Profit** just like you Any plan surplus benefits our members either through rate subsidies or plan improvements.

Moving your Group Benefits Plan to OASSIS <u>is simple</u> and we do most of the work for you. In most cases we can <u>mirror your current plan</u> and make the transition seamless for your employees.

**Contact Brent Voisey**, Group Benefits Sales Executive at <a href="mailto:brent@oassisplan.com">brent@oassisplan.com</a> or by phone 1-888-233-5580, ext. 302 to get started!



#### TO OUR SUPERHEROES IN SCRUBS, THANK YOUR

#### Enjoy up to 40%\* savings on car insurance.

As we all adapt to the changes necessary due to COVID-19, we want you to know that Ontario Community Support Association members can always depend on your friends at Johnson. We'll get through this together. With Johnson you'll receive benefits tailored specifically to the demands of your profession:

- Up to 40%\* savings on car insurance
- 👺 🛮 First Claims Forgiveness

24 Hour Claims Service

Air Miles® Reward Miles±



#### For details and your quote:

1.877.732.6714 Johnson.ca/healthcare





Johnson Insurance is a tradename of Johnson Inc. ('JI'), a licensed insurance intermediary. Home and car policies primarily underwritten, and claims handled, by Unifund Assurance Company ('UAC'). Described coverage and benefits applicable only to policies underwritten by UAC in ON. JI and UAC share common ownership. Eligibility requirements, limitations, exclusions, additional costs and/or restrictions may apply. \*As of March 2, 2020, full 40% savings amount available on car insurance if the following discounts are applicable: multi-line, conviction free, multi-vehicle, winter tire, and qualifying group membership. Percentage savings may vary otherwise. \*AIR MILES® Reward Miles awarded only on regular home and car insurance policies underwritten by UAC. At the time the premium is paid, one (1) Mile is awarded for each \$20 in premium (including taxes). Miles are not available in SK or MB. ®™Trademarks of AM Royalties Limited Partnership used under license by LoyaltyOne, Co. and JI (for UAC). \*NO PURCHASE NECESSARY. Please note prize change due to the global COVID-19 pandemic. Open January 1, 2020 – December 31, 2020 to legal residents of Canada (excluding QC and NU) who have reached the age of majority in their jurisdiction of residence and are a member of a recognized healthcare sector group of the Sponsor. Two (2) \$7,500 CAD cash prizes available to be won. Odds of winning depend on the number of eligible entries received. Math skill test required. Rules: www.ljohnson.ca/Florence

# OFFICE CENTRAL



www.officecentral.com

## Free Delivery\* Home & Office

Office Central (Ontario) operates out of our new 100,000 square foot facility in Richmond Hill, Ontario, with multiple hubs across Ontario and Canada. We have grown our business based not only on our reputation for having the best prices, and supplying excellent quality products, but also because of the care we take to build lasting relationships with our clients.

#### **Why Office Central?**

- Special OCSA custom pricing
- Free next day delivery
- Canadian owned & operated
- In business for over 42 years
- Easy 24/7 online shopping
- Exceptional customer service





**BUILDING CUSTOMER RELATIONSHIPS THROUGH A "Human 2 Human" CONNECTION** 

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#### **Included with your corporate membership:**

- Significant savings off regular GoodLife Fitness All-Access membership rates
- Corporate rate may be extended to four family members
- State-of-the-art cardio equipment
- Free weights and weight machines
- World-renowned Group Fitness classes
- Professionally trained staff to assist you in achieving your goals
- Shower Towel Service (where available)
- Child Minding (where available, at an additional fee)
- Seeking a health or fitness assessment? Ask the Club about a LifeChanger
- 24-hour locations (select Clubs only)
- Access to the GoodLife Rewards Program savings and special offers from over 150 popular brands

#### **Your Corporate Rates:**

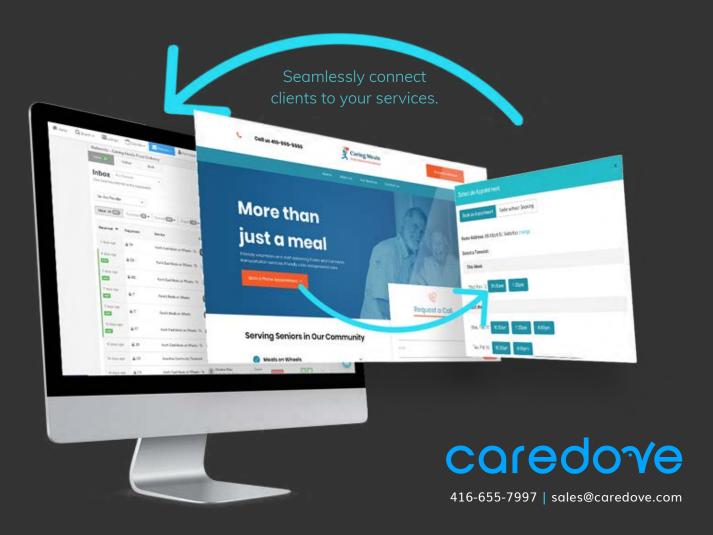
Annual Paid In full membership - \$649.00 plus applicable taxes Non-commitment bi-weekly membership: \$24.00 plus applicable taxes

### Introducing Caredove WebBuilder

Bridge the gap between Caredove and your website. Caredove's new WebBuilder makes professional, conversion-driving websites easy and affordable, and is available exclusively to Caredove users.

Don't let your website be the reason your clients can't connect to your services. Unstable plugins, restrictive web builders, bad user experience and poor SEO are often the deciding factor in whether or not the public requests your services. Caredove's WebBuilder makes it all easier, with loads of easy to use features and any of your services available for public sign up.

- Edits to services in your Caredove back end will update automatically on your website.
- Secure service booking and PHIPA/PIPEDA compliant intake forms connect to your public facing website.
- Public requests for service can be actioned by staff using the same Caredove referral inbox they are used to.





## Home Care's First Outcome Focused Software

DATA
EXPLORATION & REFERRALS & INTAKE

BILLING & PAYROLL

END-TO-END
HOME CARE
PLATFORM

SCHEDULING & COORDINATION

VERIFICATION

POINT OF CARE
MOBILE & TELEPHONY

POINT OF CARE
MOBILE & TELEPHONY

CLIENT HEALTH
RECORD

Discover a platform built to help home and community care providers improve client outcomes.

AlayaCare is a provider of revolutionary cloud-based home care software. With an end-to-end solution spanning clinical documentation, back office functionality, client and family portals, remote patient monitoring, and a mobile home care app, we offer a platform for agencies to propel towards innovation and home care of the future.

#### **Features & Benefits of Our End-to-End Solution:**

- Benefit from Advanced Technology
- Enhance Compliance
- Optimize Operations & Increase Margins
- Provide Better Care
- Remain Value, Quality and Outcome Focused
- O Deliver Client Centric Experiences





#### Home Care • Nursing • Therapy • Community Support Services • Care Management



**1 Billion+**Scheduled Visits
Across our Platforms



**40 Million+**Completed Forms
Across our Platforms



**\$2 Million+**Invested in
AlayaLabs (R&D)



**400+**Employees
Worldwide





#### CloudCare 2.0: The Full Power of GoldCare... Anywhere

Unlock the full power of Goldcare with **CloudCare 2.0** – the cloud-based version of our healthcare and information management system that you can access anywhere, at any time, on any device.

Whether you run a homecare, community care or long-term care organization, CloudCare 2.0 is the only end-to-end solution you'll ever need.





#### **Boost data security**

Protect your sensitive data both in transit and at rest using our industry-standard data encryption.



#### **Streamline navigation**

Support the workflow needs of your staff with a web browser-based and intuitive user interface.



#### **Gain better visibility**

Provide your staff with direct access to the information they need thanks to role-based dashboards.



#### Improve accessibility

Access your data securely from anywhere, on any device using your web browser.



#### **Maximize performance**

Empower your staff to quickly jump between tasks and work more efficiently by utilizing multiple active web browser tabs.



#### Save (even more) time

Free your staff to focus on your business with a fully hosted solution that has a 99.9% uptime guarantee.

## COMMFORMS

## SECURE ONLINE FORMS

With CommForms, new or existing clients, caregivers or professionals can securely and easily send you their service requests, service order, absence notifications or cancellations. They can order meals on wheels, book a transportation service, request personal support services and much more!

Staff can view, edit, book and reply to service requests and orders online using the CommForms portal allowing them to work either from the office or remotely from anywhere.

Features:

Forms Available:

Secure encrypted forms

Hot & Frozen Meals On Wheels

PHIPA and PIPEDA compliant

Transportation for individual or recurring rides

Forms are senior friendly & easy to use

Adult Day Program requests & absence notifications

Forms are available in multilingual format

Homecare requests

Mobile friendly & compatible on all web browsers

Including appointment changes & cancellations

Foot Care appointments at home & in clinic

Auto-reply email when form submitted

New Client Intake Request

Clients can track requests online & make changes

Covid-19 Screening Form

Form data is sent to staff in a clear consistent manner

**Consent Forms** 

Staff can send secure automated updates to clients

And So Much More!

From clients sending their service requests online, to staff booking & confirming requests

To inventory management, invoicing and sending inter-agency referrals for clients

CommForms offers an affordable and complete solution!

www.commforms.ca



# Interprofessional Complex and Long-Term Care Graduate Certificate

The Interprofessional Complex and Long-Term Care program is an innovative online postgraduate certificate designed for those working on interprofessional health care teams.

In just two semesters, you will:

- Learn to work effectively as part of an interprofessional team
- Build expertise in complex and long-term care
- Use game-based virtual reality to simulate realistic clinical situations
- Complete a 120-hour clinical placement (can be with an existing employer)
- Earn college and university course credits

Learn more at **georgebrown.ca/S417** 

#### **Program Starts September 2020**









# The first Canadian graduate degree in home and community care.

There is a large demand for graduate-prepared managers in private, public and not-for-profit organizations that plan, coordinate and deliver clinical and supportive health care in the community.

Focusing on diversity, leadership and entrepreneurship, the MHA(CC) curriculum prepares graduates to effectively lead within this dynamic sector and is designed for professionals already working in healthcare and those interested in transitioning into this vital and rewarding career. The modular format of the MHA(CC) program enables students to work full-time while completing the program in 16 months.





# WITHOLOGY People Minded Business

Community Support Services reach out to PMB when they have a problem to solve or opportunity to pursue. We work with their key stakeholders to develop innovative solutions together, because people support what they create. Through WITHology, people who receive support become the co-designers of their services.

 $oldsymbol{W}$ ho has a stake in the problem or opportunity? Identify "who" and invite them to work WITH you on the solution.

**T**ry it out! WITH your plan in-hand, a heap of focus, and a leap of faith, test your new solution together.

WHAT IS WITH OL O GY?

THE ART AND SCIENCE OF INCLUSIVE CONSULTATION, COLLABORATION, AND CO-CREATION, DESIGNED BY PMB

deate together! WITH an open mindset and creative skillset, use your imaginations, choose your best solutions, and build-out your design for the future.



How did we do? WITH input from those who matter most, evaluate how it went. Don't fall in love with your solution. Rethink, refine, pivot, and progress.

> When you're ready to move forward WITH all those who matter most



peopleminded.ca

info@peopleminded.ca





**5 Continents** PMB has worked across Canada, the USA, Mexico, Australia, Africa, & the UK.



**Current & Cutting Edge** We customize design

thinking & creative problemsolving tools & techniques to meet your needs.



## Advancing movement and Health with Innovative MATRESSES AND CUSHIONS

# Mercury Advance SMARTcare

A Step Change in Care Delivery



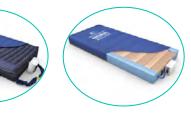
Mercury Advance SMARTcare\* transforms the Pressure Ulcer Prevention care delivery model, supporting improved clinical outcomes and operational productivity.

- 56% REDUCTION IN PRESSURE ULCER INCIDENCE<sup>1</sup>
- PATIENTS ON APPROPRIATE SUPPORT SURFACE UP TO 7 HOURS FASTER<sup>2</sup>
- UP TO 6,500 HOURS OF NURSING TIME RELEASED 'BACK TO CARE'2
- UP TO 55% COST SAVINGS ON TRADITIONAL DYNAMIC MATTRESS APPROACH<sup>2</sup>



We have a range of mattress and chair cushion products that address your patient's comfort, safety, and good skin quality of life.

- Static mattresses and hybrids mode promote immersion and reduce tissue deformation
- Active mattresses and powered hybrids relieve pressure and are effective tools in the prevention of pressure ulcers.
- Active mattresses and powered hybrids relieve pressure and reduce the level of ischaemic damage.





Contact us: info@bossemedica.ca





Quality Health-Care Services to assist you at home, or within the community. (RN, RPN, PSW, Homemaker, Companion & Maintenance)

Free Consultation &

Discounted Rates for OCSA Members

Our personnel adhere to all leading-edge Best Practices regarding COVID 19

For your peace of mind, call us today at (905) 457-3074, or email info@eplstaffing.com to learn more

#### ONTARIO COMMUNITY SUPPORT ASSOCIATION

#### **Our Staff**

Deborah Simon

CEO

Janice Bedore Executive Assistant

Patrick Boily Director of Policy

Nalini Ann Cudzilo Office Administrator

Sue Davidson

Director of Training, Ontario Community Support Association Director, Capacity Builders

Kimberly Gignac

Manager of Membership Services

Shauna James
Training Coordinator

Portia Machiwenyika Manager of Training, Capacity Builders

Kathleen Thompson Manager, Special Projects

Michele Vantrepote Communications Manager

Samantha Wright
Director of Finance and Human Resources

#### Our Board

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#### **Contact OCSA**



416-256-3010 / 1-800-267-6272 (OCSA)

@OCSAtweets

**?** Ontario Community Support Association

in OCSA